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**IMS National Sales Perspectives: Retail, IMS National Sales Perspectives: No
Numbers Are In Thousands (000)s**

		YEAR DEC/09	YEAR DEC/09
		DOL TOT	EA TOT
Selected Market		72398	44.9
CROFAB	SMRY 1200 SAV	72061	44.7
NON-FEDERAL & FEDERAL HOSPITAL		68608	42.6
CROFAB	1200 SAV	68608	42.6
SAVAGE LABS		68608	42.6
CLINICS		3221	2
CROFAB	1200 SAV	3221	2
SAVAGE LABS		3221	2
INDEPENDENT		144	0.1
CROFAB	1200 SAV	144	0.1
SAVAGE LABS		144	0.1
CHAIN STORES		33	0
CROFAB	1200 SAV	33	0
SAVAGE LABS		33	0
LONG-TERM CARE		29	0
CROFAB	1200 SAV	29	0
SAVAGE LABS		29	0
HOME HEALTH CARE		16	0
CROFAB	1200 SAV	16	0
SAVAGE LABS		16	0
MAIL SERVICE		6	0
CROFAB	1200 SAV	6	0
SAVAGE LABS		6	0
MISC - OTHER		3	0
CROFAB	1200 SAV	3	0
SAVAGE LABS		3	0
HMO			
CROFAB	1200 SAV		
SAVAGE LABS			
MISC - PRISONS			
CROFAB	1200 SAV		
SAVAGE LABS			
MISC - UNIVERSITIES			
CROFAB	1200 SAV		
SAVAGE LABS			
ANTIVENIN	SMRY 0000 USA	337	0.2
NON-FEDERAL & FEDERAL HOSPITAL		299	0.2
ANTIVENIN	1181 PFZ	299	0.2
PFIZER		299	0.2
MISC - OTHER		38	0
ANTIVENIN	1181 PFZ	38	0
PFIZER		38	0
CLINICS			
ANTIVENIN	1181 PFZ		
PFIZER			
HMO			
ANTIVENIN	1181 PFZ		
PFIZER			
MISC - PRISONS			

ANTIVENIN	1181 PFZ
PFIZER	
INDEPENDENT	
ANTIVENIN	1181 PFZ
PFIZER	
LONG-TERM CARE	
ANTIVENIN	1181 PFZ
PFIZER	

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Numbers Are In Thousands (000)s

		YEAR DEC/08	YEAR DEC/08
		DOL TOT	EA TOT
Selected Market		55868	43.4
CROFAB	SMRY 1200 SAV	55207	43
	NON-FEDERAL & FEDERAL HOSPITAL	52908	41.2
	CROFAB 1200 SAV	52908	41.2
	SAVAGE LABS	52908	41.2
CLINICS		2051	1.6
	CROFAB 1200 SAV	2051	1.6
	SAVAGE LABS	2051	1.6
INDEPENDENT		92	0.1
	CROFAB 1200 SAV	92	0.1
	SAVAGE LABS	92	0.1
CHAIN STORES		5	0
	CROFAB 1200 SAV	5	0
	SAVAGE LABS	5	0
LONG-TERM CARE		41	0
	CROFAB 1200 SAV	41	0
	SAVAGE LABS	41	0
HOME HEALTH CARE		59	0
	CROFAB 1200 SAV	59	0
	SAVAGE LABS	59	0
MAIL SERVICE			
	CROFAB 1200 SAV	44	0
	SAVAGE LABS	44	0
MISC - OTHER		44	0
	CROFAB 1200 SAV	44	0
	SAVAGE LABS	44	0
HMO			
	CROFAB 1200 SAV	7	0
	SAVAGE LABS	7	0
MISC - PRISONS			
	CROFAB 1200 SAV	7	0
	SAVAGE LABS	7	0
MISC - UNIVERSITIES		7	0
	CROFAB 1200 SAV	7	0
	SAVAGE LABS	7	0
ANTIVENIN	SMRY 0000 USA	661	0.5
	NON-FEDERAL & FEDERAL HOSPITAL	630	0.4
	ANTIVENIN 1181 PFZ	630	0.4
	PFIZER	630	0.4
MISC - OTHER		30	0
	ANTIVENIN 1181 PFZ	30	0
	PFIZER	30	0
CLINICS		0	0
	ANTIVENIN 1181 PFZ	0	0
	PFIZER	0	0
HMO			
	ANTIVENIN 1181 PFZ	0	0
	PFIZER	0	0
MISC - PRISONS			

ANTIVENIN	1181 PFZ
PFIZER	
INDEPENDENT	
ANTIVENIN	1181 PFZ
PFIZER	
LONG-TERM CARE	
ANTIVENIN	1181 PFZ
PFIZER	

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		YEAR DEC/07	YEAR DEC/07
		DOL TOT	EA TOT
Selected Market		54125	45.3
CROFAB	SMRY 1200 SAV	53247	44.6
	NON-FEDERAL & FEDERAL HOSPITAL	51174	42.9
CROFAB	1200 SAV	51174	42.9
	SAVAGE LABS	51174	42.9
CLINICS		1286	1.1
CROFAB	1200 SAV	1286	1.1
	SAVAGE LABS	1286	1.1
INDEPENDENT		67	0.1
CROFAB	1200 SAV	67	0.1
	SAVAGE LABS	67	0.1
CHAIN STORES		25	0
CROFAB	1200 SAV	25	0
	SAVAGE LABS	25	0
LONG-TERM CARE		23	0
CROFAB	1200 SAV	23	0
	SAVAGE LABS	23	0
HOME HEALTH CARE		12	0
CROFAB	1200 SAV	12	0
	SAVAGE LABS	12	0
MAIL SERVICE			
CROFAB	1200 SAV		
	SAVAGE LABS		
MISC - OTHER		29	0
CROFAB	1200 SAV	29	0
	SAVAGE LABS	29	0
HMO		625	0.5
CROFAB	1200 SAV	625	0.5
	SAVAGE LABS	625	0.5
MISC - PRISONS		7	0
CROFAB	1200 SAV	7	0
	SAVAGE LABS	7	0
MISC - UNIVERSITIES			
CROFAB	1200 SAV		
	SAVAGE LABS		
ANTIVENIN	SMRY 0000 USA	878	0.7
	NON-FEDERAL & FEDERAL HOSPITAL	828	0.6
ANTIVENIN	1181 PFZ	828	0.6
	PFIZER	828	0.6
MISC - OTHER		49	0
ANTIVENIN	1181 PFZ	49	0
	PFIZER	49	0
CLINICS		0	0
ANTIVENIN	1181 PFZ	0	0
	PFIZER	0	0
HMO			
ANTIVENIN	1181 PFZ		
	PFIZER		
MISC - PRISONS			

ANTIVENIN	1181 PFZ
PFIZER	
INDEPENDENT	
ANTIVENIN	1181 PFZ
PFIZER	
LONG-TERM CARE	
ANTIVENIN	1181 PFZ
PFIZER	

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Numbers Are In Thousands (000)s**

		YEAR DEC/06 DOL TOT	YEAR DEC/06 EA TOT
Selected Market		47798	43.8
CROFAB	SMRY 1200 SAV	46221	42.3
	NON-FEDERAL & FEDERAL HOSPITAL	45317	41.4
CROFAB	1200 SAV	45317	41.4
	SAVAGE LABS	45317	41.4
CLINICS		705	0.6
CROFAB	1200 SAV	705	0.6
	SAVAGE LABS	705	0.6
INDEPENDENT		60	0.1
CROFAB	1200 SAV	60	0.1
	SAVAGE LABS	60	0.1
CHAIN STORES		7	0
CROFAB	1200 SAV	7	0
	SAVAGE LABS	7	0
LONG-TERM CARE		18	0
CROFAB	1200 SAV	18	0
	SAVAGE LABS	18	0
HOME HEALTH CARE		99	0.1
CROFAB	1200 SAV	99	0.1
	SAVAGE LABS	99	0.1
MAIL SERVICE			
CROFAB	1200 SAV		
	SAVAGE LABS		
MISC - OTHER		16	0
CROFAB	1200 SAV	16	0
	SAVAGE LABS	16	0
HMO			
CROFAB	1200 SAV		
	SAVAGE LABS		
MISC - PRISONS			
CROFAB	1200 SAV		
	SAVAGE LABS		
MISC - UNIVERSITIES			
CROFAB	1200 SAV		
	SAVAGE LABS		
ANTIVENIN	SMRY 0000 USA	1577	1.5
	NON-FEDERAL & FEDERAL HOSPITAL	1253	1.2
ANTIVENIN	1181 PFZ	1253	1.2
	PFIZER	1253	1.2
MISC - OTHER		34	0
ANTIVENIN	1181 PFZ	34	0
	PFIZER	34	0
CLINICS		5	0
ANTIVENIN	1181 PFZ	5	0
	PFIZER	5	0
HMO		284	0.3
ANTIVENIN	1181 PFZ	284	0.3
	PFIZER	284	0.3
MISC - PRISONS			

ANTIVENIN	1181 PFZ	
PFIZER		
INDEPENDENT		
ANTIVENIN	1181 PFZ	
PFIZER		
LONG-TERM CARE		1
ANTIVENIN	1181 PFZ	1
PFIZER		1
		0
		0
		0

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		YEAR DEC/05	YEAR DEC/05
		DOL TOT	EA TOT
Selected Market			41.4
CROFAB	SMRY 1200 SAV	39571	38.9
	NON-FEDERAL & FEDERAL HOSPITAL	38180	37.5
CROFAB	1200 SAV	38180	37.5
	SAVAGE LABS	38180	37.5
CLINICS		1084	1.1
CROFAB	1200 SAV	1084	1.1
	SAVAGE LABS	1084	1.1
INDEPENDENT		33	0
CROFAB	1200 SAV	33	0
	SAVAGE LABS	33	0
CHAIN STORES		6	0
CROFAB	1200 SAV	6	0
	SAVAGE LABS	6	0
LONG-TERM CARE		22	0
CROFAB	1200 SAV	22	0
	SAVAGE LABS	22	0
HOME HEALTH CARE		101	0.1
CROFAB	1200 SAV	101	0.1
	SAVAGE LABS	101	0.1
MAIL SERVICE			
CROFAB	1200 SAV		
	SAVAGE LABS		
MISC - OTHER		113	0.1
CROFAB	1200 SAV	113	0.1
	SAVAGE LABS	113	0.1
HMO		21	0
CROFAB	1200 SAV	21	0
	SAVAGE LABS	21	0
MISC - PRISONS		8	0
CROFAB	1200 SAV	8	0
	SAVAGE LABS	8	0
MISC - UNIVERSITIES		2	0
CROFAB	1200 SAV	2	0
	SAVAGE LABS	2	0
ANTIVENIN	SMRY 0000 USA	2271	2.5
	NON-FEDERAL & FEDERAL HOSPITAL	1945	2.2
ANTIVENIN	1181 PFZ	1945	2.2
	PFIZER	1945	2.2
MISC - OTHER		92	0.1
ANTIVENIN	1181 PFZ	92	0.1
	PFIZER	92	0.1
CLINICS		6	0
ANTIVENIN	1181 PFZ	6	0
	PFIZER	6	0
HMO		211	0.2
ANTIVENIN	1181 PFZ	211	0.2
	PFIZER	211	0.2
MISC - PRISONS		13	0

ANTIVENIN	1181 PFZ	13	0
PFIZER		13	0
INDEPENDENT		4	0
ANTIVENIN	1181 PFZ	4	0
PFIZER		4	0
LONG-TERM CARE			
ANTIVENIN	1181 PFZ		
PFIZER			

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IMS National Sales Perspectives: Retail, IMS National Sales Perspectives: Non-Ret
Numbers Are In Thousands (000)s

		Tot Dollars CalYr/12/2004	Tot Eaches CalYr/12/2004
		(Thousands)	(Thousands)
Selected Market		36,298	40
CROFAB	SMRY 1200 SAV	34,100	38
Federal + Non Fed Facilities		32,922	36
CROFAB	SAV 00/12	32,922	36
SAVAGE LABS		32,922	36
HOME HEALTH CARE		410	0
CROFAB	SAV 00/12	410	0
SAVAGE LABS		410	0
CLINICS		370	0
CROFAB	SAV 00/12	370	0
SAVAGE LABS		370	0
INDEPENDENT		274	0
CROFAB	SAV 00/12	274	0
SAVAGE LABS		274	0
HMO		86	0
CROFAB	SAV 00/12	86	0
SAVAGE LABS		86	0
FOOD STORES		15	0
CROFAB	SAV 00/12	15	0
SAVAGE LABS		15	0
MISC - OTHER		14	0
CROFAB	SAV 00/12	14	0
SAVAGE LABS		14	0
MISC - PRISONS		6	0
CROFAB	SAV 00/12	6	0
SAVAGE LABS		6	0
LONG-TERM CARE		4	0
CROFAB	SAV 00/12	4	0
SAVAGE LABS		4	0
ANTIVENIN	SMRY 0000 USA	2,198	2
Federal + Non Fed Facilities		2,019	2
ANTIVENIN	PFZ 81/11	2,019	2
PFIZER		2,019	2
HMO		101	0
ANTIVENIN	PFZ 81/11	101	0
PFIZER		101	0
CLINICS		40	0
ANTIVENIN	PFZ 81/11	40	0
PFIZER		40	0
MISC - PRISONS		25	0
ANTIVENIN	PFZ 81/11	25	0
PFIZER		25	0
INDEPENDENT		11	0
ANTIVENIN	PFZ 81/11	11	0

PFIZER		11	0
MISC - OTHER		3	0
ANTIVENIN	PFZ 81/11	3	0
PFIZER		3	0

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Numbers Are In Thousands (000)s

		Tot Dollars CalYr/12/2003	Tot Eaches CalYr/12/2003
		(Thousands)	(Thousands)
Selected Market		25,867	30
CROFAB	SMRY 1200 SAV	22,302	26
Federal + Non Fed Facilities		20,544	24
CROFAB	SAV 00/12	20,544	24
SAVAGE LABS		20,544	24
HOME HEALTH CARE		652	1
CROFAB	SAV 00/12	652	1
SAVAGE LABS		652	1
HMO		557	1
CROFAB	SAV 00/12	557	1
SAVAGE LABS		557	1
CLINICS		160	0
CROFAB	SAV 00/12	160	0
SAVAGE LABS		160	0
INDEPENDENT		143	0
CROFAB	SAV 00/12	143	0
SAVAGE LABS		143	0
LONG-TERM CARE		92	0
CROFAB	SAV 00/12	92	0
SAVAGE LABS		92	0
MISC - OTHER		94	0
CROFAB	SAV 00/12	94	0
SAVAGE LABS		94	0
MISC - PRISONS		40	0
CROFAB	SAV 00/12	40	0
SAVAGE LABS		40	0
CHAIN STORES		13	0
CROFAB	SAV 00/12	13	0
SAVAGE LABS		13	0
FOOD STORES		7	0
CROFAB	SAV 00/12	7	0
SAVAGE LABS		7	0
ANTIVENIN	SMRY 0000 USA	3,565	4
Federal + Non Fed Facilities		3,124	4
ANTIVENIN	WYE 81/11	3,124	4
WYETH-AYERST		3,124	4
HMO		114	0
ANTIVENIN	WYE 81/11	114	0
WYETH-AYERST		114	0
MAIL SERVICE		258	0
ANTIVENIN	WYE 81/11	258	0
WYETH-AYERST		258	0
MISC - OTHER		19	0
ANTIVENIN	WYE 81/11	19	0

WYETH-AYERST		19	0
CLINICS		8	0
ANTIVENIN	WYE 81/11	8	0
WYETH-AYERST		8	0
MISC - PRISONS		24	0
ANTIVENIN	WYE 81/11	24	0
WYETH-AYERST		24	0
INDEPENDENT		17	0
ANTIVENIN	WYE 81/11	17	0
WYETH-AYERST		17	0
LONG-TERM CARE		1	0
ANTIVENIN	WYE 81/11	1	0
WYETH-AYERST		1	0

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Numbers Are In Thousands (000)s

		Tot Dollars CalYr/12/2002	Tot Eaches CalYr/12/2002
		(Thousands)	(Thousands)
Selected Market		15,261	21
CROFAB	SMRY 1200 SAV	13,622	17
Federal + Non Fed Facilities		13,060	17
CROFAB	SAV 00/12	13,060	17
SAVAGE LABS		13,060	17
HOME HEALTH CARE		224	0
CROFAB	SAV 00/12	224	0
SAVAGE LABS		224	0
CLINICS		139	0
CROFAB	SAV 00/12	139	0
SAVAGE LABS		139	0
LONG-TERM CARE		73	0
CROFAB	SAV 00/12	73	0
SAVAGE LABS		73	0
MISC - OTHER		62	0
CROFAB	SAV 00/12	62	0
SAVAGE LABS		62	0
INDEPENDENT		46	0
CROFAB	SAV 00/12	46	0
SAVAGE LABS		46	0
FOOD STORES		9	0
CROFAB	SAV 00/12	9	0
SAVAGE LABS		9	0
CHAIN STORES		4	0
CROFAB	SAV 00/12	4	0
SAVAGE LABS		4	0
MAIL SERVICE		3	0
CROFAB	SAV 00/12	3	0
SAVAGE LABS		3	0
MISC - PRISONS		2	0
CROFAB	SAV 00/12	2	0
SAVAGE LABS		2	0
ANTIVENIN	SMRY 0000 USA	1,640	4
Federal + Non Fed Facilities		1,588	3
ANTIVENIN	WYE 81/11	1,588	3
WYETH-AYERST		1,588	3
HMO		36	0
ANTIVENIN	WYE 81/11	36	0
WYETH-AYERST		36	0
CLINICS		13	0
ANTIVENIN	WYE 81/11	13	0
WYETH-AYERST		13	0
INDEPENDENT		2	0
ANTIVENIN	WYE 81/11	2	0

WYETH-AYERST	2	0
MISC - OTHER	1	0
ANTIVENIN	1	0
WYETH-AYERST	1	0

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Numbers Are In Thousands (000)s

		Tot Dollars CalYr/12/2001 (Thousands)	Tot Eaches CalYr/12/2001 (Thousands)
Selected Market		17,580	24
CROFAB	SMRY 1200 SAV	15,742	20
Federal + Non Fed Facilities		15,395	20
CROFAB	SAV 00/12	15,395	20
SAVAGE LABS		15,395	20
CLINICS		129	0
CROFAB	SAV 00/12	129	0
SAVAGE LABS		129	0
INDEPENDENT		96	0
CROFAB	SAV 00/12	96	0
SAVAGE LABS		96	0
HOME HEALTH CARE		59	0
CROFAB	SAV 00/12	59	0
SAVAGE LABS		59	0
FOOD STORES		18	0
CROFAB	SAV 00/12	18	0
SAVAGE LABS		18	0
MISC - PRISONS		20	0
CROFAB	SAV 00/12	20	0
SAVAGE LABS		20	0
HMO		9	0
CROFAB	SAV 00/12	9	0
SAVAGE LABS		9	0
CHAIN STORES		7	0
CROFAB	SAV 00/12	7	0
SAVAGE LABS		7	0
LONG-TERM CARE		5	0
CROFAB	SAV 00/12	5	0
SAVAGE LABS		5	0
MISC - OTHER		4	0
CROFAB	SAV 00/12	4	0
SAVAGE LABS		4	0
ANTIVENIN	SMRY 0000 USA	1,838	4
Federal + Non Fed Facilities		1,766	4
ANTIVENIN	WYE 81/11	1,766	4
WYETH-AYERST		1,766	4
CLINICS		32	0
ANTIVENIN	WYE 81/11	32	0
WYETH-AYERST		32	0
MISC - PRISONS		12	0
ANTIVENIN	WYE 81/11	12	0
WYETH-AYERST		12	0
HMO		9	0

ANTIVENIN	WYE 81/11	9	0
WYETH-AYERST		9	0
MISC - OTHER		6	0
ANTIVENIN	WYE 81/11	6	0
WYETH-AYERST		6	0
INDEPENDENT		8	0
ANTIVENIN	WYE 81/11	8	0
WYETH-AYERST		8	0
HOME HEALTH CARE		5	0
ANTIVENIN	WYE 81/11	5	0
WYETH-AYERST		5	0
CHAIN STORES		0	0
ANTIVENIN	WYE 81/11	0	0
WYETH-AYERST		0	0

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Numbers Are In Thousands (000)s

		Tot Dollars CalYr/12/2000	Tot Eaches CalYr/12/2000
		(Thousands)	(Thousands)
Selected Market		8,264	21
ANTIVENIN	SMRY 0000 USA	8,221	21
Federal + Non Fed Facilities		7,960	20
ANTIVENIN	WYE 81/11	7,960	20
WYETH-AYERST		7,960	20
HMO		152	0
ANTIVENIN	WYE 81/11	152	0
WYETH-AYERST		152	0
CLINICS		49	0
ANTIVENIN	WYE 81/11	49	0
WYETH-AYERST		49	0
INDEPENDENT		25	0
ANTIVENIN	WYE 81/11	25	0
WYETH-AYERST		25	0
MISC - PRISONS		11	0
ANTIVENIN	WYE 81/11	11	0
WYETH-AYERST		11	0
MISC - OTHER		9	0
ANTIVENIN	WYE 81/11	9	0
WYETH-AYERST		9	0
CHAIN STORES		3	0
ANTIVENIN	WYE 81/11	3	0
WYETH-AYERST		3	0
HOME HEALTH CARE		2	0
ANTIVENIN	WYE 81/11	2	0
WYETH-AYERST		2	0
LONG-TERM CARE		3	0
ANTIVENIN	WYE 81/11	3	0
WYETH-AYERST		3	0
FOOD STORES		4	0
ANTIVENIN	WYE 81/11	4	0
WYETH-AYERST		4	0
MISC - UNIVERSITIES		2	0
ANTIVENIN	WYE 81/11	2	0
WYETH-AYERST		2	0
MAIL SERVICE		0	0
ANTIVENIN	WYE 81/11	0	0
WYETH-AYERST		0	0
CROFAB	SMRY 1200 SAV	43	0
Federal + Non Fed Facilities		43	0
CROFAB	SAV 00/12	43	0
SAVAGE LABS		43	0

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**IMS National Sales Perspectives: Retail, IMS National Sales Perspectives: Non-Re
Numbers Are In Thousands (000)s**

		Tot Dollars CalYr/12/1999 (Thousands)	Tot Eaches CalYr/12/1999 (Thousands)
Selected Market		8,450	29
ANTIVENIN	SMRY 0000 USA	8,450	29
Federal + Non Fed Facilities		8,159	28
ANTIVENIN	WYE 81/11	8,159	28
WYETH-AYERST		8,159	28
HMO		72	0
ANTIVENIN	WYE 81/11	72	0
WYETH-AYERST		72	0
MISC - OTHER		59	0
ANTIVENIN	WYE 81/11	59	0
WYETH-AYERST		59	0
CLINICS		45	0
ANTIVENIN	WYE 81/11	45	0
WYETH-AYERST		45	0
INDEPENDENT		37	0
ANTIVENIN	WYE 81/11	37	0
WYETH-AYERST		37	0
MISC - UNIVERSITIES		26	0
ANTIVENIN	WYE 81/11	26	0
WYETH-AYERST		26	0
MISC - PRISONS		17	0
ANTIVENIN	WYE 81/11	17	0
WYETH-AYERST		17	0
LONG-TERM CARE		12	0
ANTIVENIN	WYE 81/11	12	0
WYETH-AYERST		12	0
HOME HEALTH CARE		7	0
ANTIVENIN	WYE 81/11	7	0
WYETH-AYERST		7	0
CHAIN STORES		7	0
ANTIVENIN	WYE 81/11	7	0
WYETH-AYERST		7	0
FOOD STORES		10	0
ANTIVENIN	WYE 81/11	10	0
WYETH-AYERST		10	0

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Copyright IMS HEALTH**IMS National Sales Perspectives: Retail, IMS National Sales Perspectives: Non-Ret
Numbers Are In Thousands (000)s**

	Tot Dollars CalYr/12/1998 (Thousands)	Tot Eaches CalYr/12/1998 (Thousands)
Selected Market	4,044	24
ANTIVENIN	WYE 81/11	4,044
WYETH-AYERST	4,044	24
Federal + Non Fed Facilities	3,859	23
INDEPENDENT	56	0
HMO	47	0
CLINICS	41	0
LONG-TERM CARE	18	0
HOME HEALTH CARE	14	0
CHAIN STORES	6	0
FOOD STORES	4	0
MAIL SERVICE	0	0